Limited Distribution Networks – Specialty Pharmacies
Limited Distribution Networks – Specialty Pharmacies

• Executive Summary – pgs. 4-9
  • Background – pgs. 4-6
  • REMS Drugs – pgs. 7-8
  • Specialty Drug Distribution – pg. 9

• Specialty Pharmacies - pgs. 10-52
  • AcariaHealth – pgs. 10-11
  • Accredo Health/CuraScript – pgs. 12-15
  • Amber Pharmacy – pgs. 16-17
  • Avella Specialty Pharmacy – pgs. 18-19
  • Axium Healthcare Pharmacy – pgs. 20-22
  • BDI Pharma – pgs. 23-25
  • Biologics, Inc. – pgs. 26-29
  • BioPlus Specialty Pharmacy – pgs. 30-31
  • BioRx – pgs. 32-33
  • BriovaRx – pgs. 34-35
  • CareMed Pharmaceutical Services – pgs. 36-37
  • Commcare Pharmacy – pgs. 38-39
  • CoramRx – pgs. 40-41
  • Curant Health – pgs. 42-43
  • CVS Caremark – pgs. 44-45
  • Cystic Fibrosis Services – pgs. 46-47
  • Diplomat – pgs. 48-50
  • FFF Enterprises – pgs. 51-52
Limited Distribution Networks – Specialty Pharmacies

• **Specialty Pharmacies - pgs. 53-83**
  - Medex Biocare Pharmacy – pgs. 53-54
  - MedPro Rx, Inc. – pg. 55
  - Navarro Discount Pharmacies – pg. 56
  - Omnicare Specialty Care Group – pgs. 57-59
  - OncoSource Rx – pgs. 60-61
  - Onco360 - pgs. 62-65
  - OptumRx – pg. 66
  - PANTHERX Specialty Pharmacy – pgs. 67-68
  - PharmaHealth Specialty – pgs. 69-70
  - ReCept Pharmacy – pgs. 71-72
  - Prime Therapeutics Specialty Pharmacy – pg. 73
  - Salveo® Specialty Pharmacy – pg. 74
  - Senderra RX Pharmacy – pgs. 75-76
  - Smith Medical Partners – pgs. 77-78
  - TLC Rx – pgs. 79-80
  - TNH Specialty Pharmacy – pgs. 81-82
  - US Bioservices – pg. 83

• **Sources – pg. 84**
Background

Limited Distribution Drugs are medications that are distributed to either one or a very limited number of pharmacies and wholesalers.

- This group of drugs is usually used to treat conditions that only affect a small patient population and may have special and complex dosing requirements that need to be continually monitored or might be required by the Food and Drug Administration (FDA) for drug approval.

- Through limited distribution, specialty drug manufacturers can ensure that those who distribute the medication can have training on the necessary monitoring to reduce risk and help the manufacturer track inventory.

- Some of the drugs that require limited distribution are developed for a specific small population of patients and require special dose requirements and lab monitoring. These medications require limited distribution because these specialty drugs have a lower patient demand compared to other common drugs and might require close monitoring.

- For physician-administered drugs, manufacturers need distributors with the distinctive capabilities required to efficiently and effectively serve patients, providers, and payers. Medical practices require very different services than a retail pharmacy.
Background

The first restricted access program in the United States was developed in 1972 to limit access to methadone.

- Since that time the use of many other medications has been restricted due to concerns about serious adverse effects, teratogenicity, potential for abuse, and a desire to ensure appropriate prescribing that minimizes patient risk. Access to most of these products is limited as a joint effort between pharmaceutical manufacturers and the Food and Drug Administration (FDA).

- The most recent FDA effort to manage medication risk is the Risk Evaluation and Mitigation Strategy (REMS) initiative. The FDA may require manufacturers of drugs with safety concerns to submit a REMS program at the time a new drug is approved. These programs may contain any combination of 5 criteria (Medication Guide, Communication Plan, Elements to Assure Safe Use, Implementation System, and Timetable for Submission of Assessments). The Food and Drug Administration Amendments Act of 2007 gave FDA the authority to require a Risk Evaluation and Mitigation Strategy (REMS) from manufacturers to ensure that the benefits of a drug or biological product outweigh its risks.

- Risk evaluation and mitigation strategies (REMS) data on specialty drugs can be required for many reasons: they can be mandated by the FDA, required for drug approval, or used to help protect an expensive drug against risk.

- The Office of the Inspector General for the Department of Health and Human Services reported that the FDA lacks reliable methods to assess the effectiveness of REMS, even though many REMS programs are required by the agency.

- The most frequently used communication tool in risk evaluation and mitigation strategy (REMS) programs for pharmaceuticals apparently reaches a "relatively low" percentage of the intended recipients, an FDA analyst reported on December 17, 2013.
Background

Specialty pharmaceuticals tend to be more complex to maintain, administer, and monitor than traditional drugs; therefore they require closer supervision and monitoring of a patient’s overall therapy. Key characteristics are as follows:

- Frequent dosage adjustments
- Narrow therapeutic range
- Patient registration
- Dosage administration of injectable and infusible
- Special storage, handling, and/or administration
- Patient training and clinical call center
- More severe side effects than traditional drugs
- Higher costs than “traditional” products
- Compliance management
- Periodic laboratory or diagnostic testing
- Target small numbers of patients
- Clinical data reporting and analysis

- Often, specialty pharmaceuticals can be broken down into 4 distinct categories and are commonly defined and/or classified by the method of administration. These often drive a plan around the use of a specialty pharmacy:
  - Office-administered injectable products
  - Self-administered injectable products
  - Select oral agents
  - Clinic/office-administered infusible products

- Newer criteria around the need for a specialty pharmacy have also emerged, including:
  - Enhanced data
  - Testing management
  - Risk evaluation mitigation strategies mgmt
  - Coordination of care
  - Inventory management
  - White and brown bagging needs
  - Reimbursement and patient assistance
  - The role in accountable care organizations
REMDS Drugs

Currently Approved Individual REMS:

<table>
<thead>
<tr>
<th>Product/Manufacturer</th>
<th>Product/Manufacturer</th>
<th>Product/Manufacturer</th>
<th>Product/Manufacturer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Actemra/Genentech</td>
<td>Adasuve/Teva</td>
<td>Adempas/Bayer</td>
<td>Androgel/Abbvie</td>
</tr>
<tr>
<td>Aranesp/Amgen</td>
<td>Aveed/Endo</td>
<td>Axiron/Lilly</td>
<td>Bydureon/Amylin</td>
</tr>
<tr>
<td>Caprelsa/AstraZeneca</td>
<td>Chantix/Pfizer</td>
<td>Eliquis/BMS</td>
<td>Entereg/Cubist</td>
</tr>
<tr>
<td>Epogen/Procrit/Amgen</td>
<td>ExtraNeal/Baxter</td>
<td>Forteo/Lilly</td>
<td>Fortesta/Endo</td>
</tr>
<tr>
<td>Gattex/NPS Pharm</td>
<td>Gilenya/Novartis</td>
<td>Iclusig/Ariad Pharm</td>
<td>Juxtapid/Aegerion</td>
</tr>
<tr>
<td>Krystexxa/Savient</td>
<td>Kynamro/Genzyme</td>
<td>Letairis/Gilead</td>
<td>Lotronex/Prometheus</td>
</tr>
<tr>
<td>Lumizyme/Genzyme</td>
<td>Mifeprex/Danco Labs</td>
<td>Multaq/Sanofi</td>
<td>Myalept/Amylin</td>
</tr>
<tr>
<td>Nplate/Amgen</td>
<td>Nulojix/BMS</td>
<td>Omontys/Affymax</td>
<td>Opsumit/Actelion</td>
</tr>
<tr>
<td>Pomalyist/Celgene</td>
<td>Potiga/GSK</td>
<td>Prolia/Amgen</td>
<td>Promacta/GSK</td>
</tr>
</tbody>
</table>
## REMS Drugs

### Currently Approved Individual REMS:

<table>
<thead>
<tr>
<th>Product/Manufacturer</th>
<th>Product/Manufacturer</th>
<th>Product/Manufacturer</th>
<th>Product/Manufacturer</th>
</tr>
</thead>
<tbody>
<tr>
<td>Qsymia/VIVUS</td>
<td>Revlimid/Celgene</td>
<td>Sabril/Lundbeck</td>
<td>Soliris/Alexion</td>
</tr>
<tr>
<td>Stelara/Janssen</td>
<td>Suboxone/RB Pharm</td>
<td>Subutex/RB Pharm</td>
<td>Tanzeum/GSK</td>
</tr>
<tr>
<td>Testim/Auxilium</td>
<td>Testosterone Gel/Teva</td>
<td>Thalomid/Celgene</td>
<td>Tikosyn/Pfizer</td>
</tr>
<tr>
<td>Tracleer/Actelion</td>
<td>Truvada/Gilead</td>
<td>Tysabri/Biogen Idec</td>
<td>Versacloz/Jazz Pharm</td>
</tr>
<tr>
<td>Vibativ/Theravance</td>
<td>Victoza/Novo Nordisk</td>
<td>Vivitrol/Alkermes</td>
<td>Xeljanz/Pfizer</td>
</tr>
<tr>
<td>Xenazine/Valeant</td>
<td>Kynamro/Genzyme</td>
<td>Xiaflex/Auxilium</td>
<td>Yervoy/BMS</td>
</tr>
<tr>
<td>Zyban/GSK</td>
<td>Zyprexa/Lilly</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Specialty Drug Distribution

Pharmacy networks are designed to reach a balance between patient access and manufacturer control. Manufacturers make the decision on the number of specialty pharmacies that can allow for necessary patient access, limiting the distribution network.

- One of the great challenges of specialty pharmacy is establishing the distribution model. There are many factors that come into play, such as the need for enhanced data, risk evaluation and mitigation strategies management, inventory control, coordination of care, dose adjustments, reimbursement handling and patient assistance, size of the patient population, cost of the product, cold chain needs, compliance and persistency, and patient training—and the list goes on.

- As a general rule, the initial driver of the distribution decision is the manufacturer. However, in many cases products have competitive needs and manufacturers have to balance their needs against those of other stakeholders. A further and critical element is the physician and the patient experience.

- Manufacturers also have to consider the best strategy for their product and how it should be best served through an exclusive or restricted network of specialty pharmacies. This decision often varies from an exclusive to a semi or open network and has come under a great deal of scrutiny and controversy over the last several years.

- A key driver to the restricted networks is reimbursement and the tremendous aggregation of lives that have resulted in recent mergers and acquisitions of the payer-owned specialty pharmacies. Access to these lives often results in leverage and “pressuring” the manufacturer to provide access to these payer-owned specialty pharmacies, often with disregard to the “firewalls” that should exist between contracting/formulary/therapy positioning versus being a competitive specialty pharmacy service provider.
Centene Corporation recently acquired AcariaHealth for $152 million.

AcariaHealth
Orlando, FL 32822
http://www.acariahealth.com

6923 Lee Vista Blvd, Suite 300
855-422-2742

Background
AcariaHealth offers its own brand of specialty pharmacy services to provide the best possible healthcare solutions. AcariaHealth is a coordinating force – connecting patients, physicians, payers and manufacturers to their specialty pharmacy needs.

Centene’s acquisition is consistent with its strategic plan of capitalizing on new opportunities for growth that complement its current core areas of strength. With this transaction, US Script, Centene’s pharmacy benefit manager, will now have a sister company that will expand its specialized pharmacy benefit services for complex diseases, including Hepatitis C, Hemophilia, Multiple Sclerosis, Rheumatoid Arthritis and Oncology.

AcariaHealth implemented a program for patients taking dimethyl fumarate, an oral medication approved by the FDA in March 2013 to treat MS. During AcariaHealth’s program for dimethyl fumarate, nurses and clinical pharmacists assess patients during the course of treatment, make phone calls regarding adherence and titration, and provide counseling. When designing clinical interventions, AcariaHealth recommends adopting strategies for overcoming barriers to medication adherence, providing coaching to help prevent hospitalizations and relapses, and offering nonpharmacologic therapies and over-the-counter medication options to manage and avoid side effects.

Contacts
Don Howard - President & CEO
Steve Granzyk - VP, Pharma Relations & Business Development
AcariaHealth

**Patient Services**
All specialty pharmacy products delivered to the patient’s door or physician’s office
Pharmacist available 24/7
Coordination of nursing services
Comprehensive benefit investigation
IV and injectable drug therapy training
Close collaboration with physician and healthcare specialists
Healthcare experts who speak multiple languages

**Pharma Services**
Patient assistance programs/reimbursement assistance program management
Protocol-driven patient clinical support services
REMS and registry programs
Facilitation of manufacturer-sponsored, patient-focused disease
Education and management
Limited distribution programs
Preplanning, support and account management
Strategic consulting
Web-based collaboration
Real-time analytics and reporting
National physician sales networking
HUB Services
Participation in clinical trials
Accredo Health Group/CuraScript

Express Scripts’ Accredo Health Group and CuraScript Specialty Pharmacy provide an enhanced level of care and therapy management services to patients taking specialty medicines to treat complex or chronic conditions.

Express Scripts, Inc.  
One Express Way  
St. Louis, MO 63121  
314-996-0900  
http://www.expressscripts.com

Background
CuraScript Specialty Pharmacy operates three specialty pharmacies with several other facilities throughout the United States. Accredo Health Group dispenses and ships from three specialty pharmacies and maintains branch and infusion pharmacies across the United States.

Both CuraScript Specialty Pharmacy and Accredo Health Group pharmacies focus on dispensing infused, injectable, inhaled and oral drugs that require a higher level of clinical services and support compared to what typically is available from traditional pharmacies.

In addition to offering a broad range of healthcare products, the companies offer services for individuals with chronic health conditions and provide comprehensive patient management services. These include services for physicians, health plan sponsors and pharmaceutical manufacturers to support the delivery of care, as well as fertility services to providers and patients.

Contacts
Gayle Johnston - President, CuraScript Specialty Distribution
Bill Martin - VP Pharma Strategies and Account Management
Accredo Health Group/CuraScript

Accredo is creating better models of care for patients with chronic and complex conditions through its unique Therapeutic Resource Centers.

**Patient Services**
Accredo’s Therapeutic Resource Centers provide targeted therapy management programs, with care teams who have experience in treating these rare and complex diseases. Therapy management program covers the spectrum of care—from proactive monitoring of therapy to counseling patients on effectively managing side effects. Specialty-trained pharmacists counsel patients on medication usage, administration, and storage to educate patients on potential adverse reactions and minimize waste. Registered nurses provide in-home training, if ordered by physician, on therapy administration and regularly reach out to patients to monitor therapy adherence. The National Customer Support Center is available 24 hours a day, 7 days a week to help patients manage critical aspects of their care, no matter what time of day questions arise. Clinical teams review patient outcomes and communicate any issues to the prescribing physician. In addition to pharmacists and nurses, the patient care teams are staffed by pharmacy technicians, patient care representatives, and reimbursement specialists—each with therapy-specific training for a focused level of service.

Accredo has developed focused programs for each product to achieve optimal outcomes in reaching adherence and persistency goals. Accredo provides initial counseling sessions, ongoing support, educational materials, self-injection and infusion training, lifestyle management, and regular patient contact.

**Pharma Services**
Pre Launch Services
Reimbursement expertise
Shipping protocols.
Managed care support
Market support
Clinical training
Dedicated product line manager
Supplies
Accredo Health Group/CuraScript

CuraScript offers its Pathway to the Patient (SM) — Support Services.

Patient Services

Patient education materials
Medication with supply kits
Access to an on-call pharmacist 24 hours a day
Access to CuraScript’s disease-specific Neighborhood websites
Personal Service from a skilled team of experts
Four disease-specific comprehensive online resources – Fertility, Hepatitis, MS, Pulmonary Hypertension
Access to reimbursement specialists
Limited Distribution

NPS Pharmaceuticals, Inc., announced the establishment of a network of specialty home infusion providers to distribute its newly approved short bowel syndrome treatment, teduglutide (rDNA origin, Gattex). The contracted providers in the limited distribution network—including Accredo Health Group, Inc.; BioScrip, Inc.; Coram, LLC; ThriveRx; and Walgreens Infusion Services—will not only dispense teduglutide but also will provide clinical services to support its use in reducing patients’ dependence on parenteral nutrition and intravenous fluids, according to a press release from NPS Pharmaceuticals.

Letairis® is distributed through a small number of these specialty pharmacies, including Accredo.

Nexavar is only available through a network of select specialty pharmacy providers including Accredo® Specialty.

BMS and Otsuka America Pharmaceutical announced the launch of patient management programs for Sprycel® (dasatinib) patients with a select group of specialty pharmacy providers. The specialty pharmacies include Accredo, CuraScript, Diplomat, Biologics and Avella. The distribution of Sprycel will remain open to other specialty and retail pharmacies. These patient management programs are consistent with BMS’ customer-centric strategy and will mark an important initiative within Bristol-Myers Squibb.

Nexplanon® - will eventually replace ImplanonTM. Nexplanon is a long-acting, progestin-only, single-rod etonogestrel (68mg) reversible hormonal implant contraceptive. Nexplanon is available through a limited number of specialty pharmacies including CuraScript.
Hy-Vee, Inc. recently purchased Amber Pharmacy, a specialty pharmacy solutions provider.

Amber Pharmacy
Omaha, Nebraska 68138
http://www.amberpharmacy.com

Background
Hy-Vee and Amber Pharmacy had been partners in Hy-Vee Pharmacy Solutions since 2010. The Hy-Vee acquisition allows Hy-Vee to expand its current specialty pharmacy business, providing customers with increased specialty options, access and affordability. Amber Pharmacy will maintain its existing name and operations, including headquarters in Omaha and locations in Chicago, Dallas and Philadelphia.

Contents
Bill Kaplan, Sr. - Chief Executive Officer
Michael R. Agostino, R. Ph - President

Limited Distribution
Amber Pharmacy is a preferred pharmacy for Cancer, Hepatitis, Multiple Sclerosis, and Xolair specialty drugs and pharmacy services. Amber is also an option for Synagis, Tarceva and Xtandi.

Patient care, communication and coordination take center stage as Diplomat Specialty Pharmacy, Avella Specialty Pharmacy, Amber Pharmacy and 32 other select companies begin distributing apremilast, the first FDA-approved oral therapy for psoriatic arthritis. With the endorsement, apremilast (Otezla, Celgene) opens up a new, simplified treatment option for sufferers of this form of chronic inflammatory arthritis, which affects up to 30% of the approximately 7.5 million people in the United States with psoriasis.
Amber Pharmacy

**Patient Services**
Amber Pharmacy provides clinical care and administrative services that are tailored to a specific condition and needs. Amber facilitates communication between to enhance and improve medication therapy management.

Each Amber Pharmacy patient is assigned a dedicated healthcare team. The Amber Pharmacy healthcare team includes an Enrollment Specialist, Personal Care Coordinator, Pharmacist, Billing Coordinator, and nursing services as needed.

**Pharmaceutical Services**
Amber Pharmacy’s condition/medication-specific Promises Programs® promote patient compliance and adherence by helping patients manage all aspects of their condition. Professionally trained pharmacists and staff improve patient medication usage by providing counseling on how to use, store, and administer their medication. Side effect management, educational materials, and follow up care are also provided.

Amber Pharmacy’s data collection capabilities provide crucial information on key medication/condition specific outcomes to ensure high quality patient care. Amber Pharmacy has developed a cutting edge, proprietary patient care program. The program combines customer relationship management, administrative and disease management system capabilities.
Avella Specialty Pharmacy

Avella Specialty Pharmacy is a National Accredited Specialty Pharmacy, providing individualized care and support to patients since 1996.

Avella Specialty Pharmacy
Phoenix, AZ 85085
http://avella.com

Background
Avella Specialty Pharmacy’s clinical pharmacists and staff members manage complex disease states and providing compassionate care. The company offers a nationwide distribution service to complement its retail locations.

Avella Specialty Pharmacy recently partnered with researchers at the University of Arizona to look at the effectiveness of behavioral adherence contracts in renal transplant patients. Committed to improved patient outcomes, Avella took part in the National Institute of Health study to assess the effects of a year-long behavioral contract intervention among patients on a specific medication regimen.

Contacts
John D. Musil, Pharm.D., FACA - Founder and Chairman of the Board
Rebecca M. Shanahan, Esq. - Chief Executive Officer
Keith L. Cook, R.Ph – President

Patient Services
Avella acts as a primary advocate with payors. Avella also works tirelessly to secure competitive pricing and financial assistance on many medications. Avella makes sure patients are following the often complicated instructions that govern the use of their medicines, help manage any side-effects they might encounter, and promote regular contact between patients and their health care providers. The team is available to assist patients 24 hours a day, seven days a week.
Avella Specialty Pharmacy

Limited Distribution

Avella is one of a select number of pharmacies that are contracted by Celgene to dispense Otsela at launch.

Avella was been chosen by Phamarckels, Inc. and Jansen Biotech, Inc. as a select specialty pharmacy partner to dispense IMBRUVICA™ for its use in the treatment of patients with mantle cell lymphoma (MCL) who have received at least one prior therapy.

Avella was identified as one of a select group of specialty pharmacies to supply Tarceva (Erlotinib).

Avella received distribution rights from pharmaceutical manufacturer Pfizer for its drug Inlyta™ (axitinib). Inlyta™ (axitinib) was approved by the FDA for the treatment of advanced renal cell carcinoma (RCC).

Avella received distribution rights from pharmaceutical manufacturer Regeneron for its drug EYLEA™ (afiblercept) Injection for the treatment of neovascular (wet) age-related macular degeneration (AMD).

BMS and Otsuka America Pharmaceutical announced the launch of patient management programs for Sprycel® (dasatinib) patients with a select group of specialty pharmacy providers. The specialty pharmacies include Accredo, CuraScript, Diplomat, Biologics and Avella. The distribution of Sprycel will remain open to other specialty and retail pharmacies. These patient management programs are consistent with BMS’ customer-centric strategy and will mark an important initiative within Bristol-Myers Squibb.
Background
Axium Healthcare Pharmacy, Inc. provides drug therapies and patient support services to treat chronic, genetic, and other complex conditions such as Hepatitis C, Multiple Sclerosis, Cancer, Rheumatoid Arthritis, and a number of others.

The acquisition of Axium will give Kroger significantly enhanced capabilities to serve customers who require complex drug therapies, and to deliver those therapies at greater value to customers and insurance payers.

Contacts
Mark Montgomery - President and CEO
Gerry Dabkowski - Vice President of Business Development
Axium Healthcare Pharmacy

**Patient Services**
Axium works collectively with physician sand nurses to provide a comprehensive care plan and team dedicated to a patient’s well being. Axium offers more patient copay assistance, education and support for side-effect management, drug storage, dosing, and injection training. Axium offers access to a registered nurse or licensed pharmacist 24 x 7 x 365 and OnePlace — a web portal to easily manage prescriptions, payments, and speak to a nurse or pharmacist in a safe and secure.

**Pharma Services**
Clinical expertise
Pre-launch and post-launch commercial support
Patient service and support
Market training and education
Physician Registries
Administration of reimbursement hotline services
Patient Assistance Programs
Cost-sharing support programs
Patient adherence, persistency and outreach programs
REMS/ETASU program development and administration
Case management services with specialized hub services
Reimbursement and market access consulting services
Brand loyalty programs
Pharmacoeconomics analysis
National real-time data reporting
Free access to Axium’s OnePlace prescription therapy management portal
Axium Healthcare Pharmacy

Limited Distribution

Axium was accepted into the GlaxoSmithKline (GSK) Oncology network. As a GSK-authorized specialty pharmacy, Axium will expand its long-standing oncology therapy management focus with the addition of the following GSK oral oncology specialty medications:

- HYCAMTIN® (topotecan) capsules
- TAFINLAR® (dabrafenib) capsules
- TYKERB® (lapatinib) tablets
- MEKINIST™ (trametinib) tablets
- PROMACTA® (eltrombopag) tablets
- VOTRIENT® (pazopanib) tablets

Axium began to dispense Celgene’s Otezla®, the new oral therapy for the treatment of adults with active psoriatic arthritis (PsA).

Axium was engaged as an exclusive member of the ARIAD Pharmaceuticals Limited Distribution Network for Inclusig® (ponatinib).

Axium was selected as the exclusive provider of specialty pharmacy services for Tracleer (Bosentan) pulmonary arterial hypertension (PAH) treatment in Puerto Rico. Tracleer is produced by Actelion Pharmaceuticals Ltd.

Axium Healthcare Pharmacy was been selected as a network provider for Merck's limited distribution drugs SYLATRON™ (peginterferon alfa-2b) and INTRON® A (interferon alfa-2b, recombinant) for Injection. SYLATRON™ is indicated for adjuvant treatment of melanoma with microscopic or gross nodal involvement within 84 days of definitive surgical resection including complete lymphadenectomy.
BDI Pharma has continuously refined the concept of niche distribution, providing solutions beyond the traditional wholesaler model since 1995.

**BDI Pharma**
Columbia, SC 29203
http://bdipharma.com

120 Research Court
803-732-1018

**Background**
BDI Pharma operates as an extension of its partners' sales force, create demand, and move market share with each transaction. BDI's approach of serving the manufacturers as well as the customers over nearly two decades has proven successful in varied market conditions.

BDI Pharma recently completed construction of a new, state-of-the-art refrigeration unit, tripling the company's cold storage capacity along with new frozen storage capabilities. Additionally, BDI closed on a neighboring, 13,000 square foot building providing for the expansion necessary to accomplish many of the company's key strategic initiatives.

**Contacts**
Richard Gaton - Co-founder & President
Edward Stiefel - President
BDI Pharma

Pharma Services

BDIVantage Plus is an inventory management system from BDI Pharma.

BDIAccess will assist the healthcare provider with completing a prior authorization or a predetermination. BDIAccess gathers the payer’s requirements for obtaining a prior authorization or pre-determination and will assist in preparation of materials if written documentation is required by payer.

BDIAccess will support the appeals of denied prior authorization requests and denied claims. BDIAccess will provide the healthcare provider with sample appeals templates and coach through the appeals process if an appeal is warranted.

BDIAccess provides billing and coding support to current BDI Pharma customers. BDIAccess will also attempt to identify additional resources which may be outside the scope of the individual’s actual healthcare benefit such as transportation assistance and LIHEAP for utilities and food pantries.

BDIAccess performs complete benefit investigations for the requested BDI Pharma product.

BDIAccess will research all available manufacturers’ programs and foundations for product access for the uninsured and underinsured patients. Patient Assistance Programs provide medications at no cost or at a discount to patients who qualify. Additionally, BDIAccess will research which foundations may also provide assistance programs that help with the costs of specific diseases and conditions including co-pays and insurance premiums.
BDI Pharma

Limited Distribution

Given the specialized nature of its product portfolio, BDI Pharma functions either as an exclusive partner with the manufacturer or in a limited distribution network. The trend toward specialty pharmaceutical utilization requires that a specialty distributor is able to provide more than just the traditional pick, pack and ship services.

A more comprehensive, high touch, high service platform is required to ensure proper cold chain management and an understanding of reimbursement requirements due to the expensive nature of these critical care drugs. BDI Pharma pulls the drug through from the manufacturer to the end user meaning that the company has a responsibility to make sure close attention to detail is paid throughout the entire process. As an Authorized Distributor of Record, BDI Pharma customers have access to the complete product portfolio when they are ordering.

BDI Pharma launched The MERREM Commitment Program™ with AstraZeneca, an assurance initiative offering customers security in product availability through contracted access to the original, branded MERREM®I.V. from AstraZeneca. Along with this innovative new partnership, BDI Pharma was awarded the status of Authorized Distributor of Record (ADR) for AstraZeneca and is the sole and exclusive distributor of contracted MERREM®I.V. in the United States.
To make oncology care less daunting, Biologics has chosen to exclusively focus on cancer care management and specialized oncology solutions.

Biologics is at the center of a rapidly changing oncology environment and supports patients across all treatment modalities, while providing clinical outcomes and informatics reporting that allow for informed decision making. Biologics recently signed a long-term lease contract with Highwoods Properties to build a new $15 million office building for the company in Cary.

Contacts
Stuart Frantz – President and CEO
Ron Smith – COO
Biologics, Inc.

**Patient Services**
Benefit investigation - determines if a patient’s insurance plan will cover recommended treatments and therapies, then enrolls them in patient assistance programs as needed to help reduce gaps in care.
Prior authorization management - works with payors, providers and patients to review and approve treatment plans.
Financial and copay assistance - pursues copay assistance.
Clinical trial enrollment - helps patients enter clinical trials for promising new therapies.
Strategic informatics and reporting - analyzes prescriber habits, payor mix and utilization trends, creating reports that show copay assistance by specialty tier and product types.

**Pharma Services**
Biologics offers customized strategic market solutions. These solutions, which include product launch strategies and patient management, expand oncology market access.
Biologics offers pre- and post-market services to help manufacturers reach more patients — and to help patients adhere to their treatment regimens. Those services include:
- Consulting services to help develop product launch strategies, distribution plans and more.
- Innovative, disease-specific patient management programs.
- Prior authorization support to help ensure patient access to medications.
- Oncology pharmacy services.
- Patient access services to investigate benefits, manage prior authorizations, remove barriers to treatment and make drugs more accessible.
- In-depth drug counseling and pharmacist-developed care plans to improve oncology outcomes.
- Reporting and analytics to offer insight on a brand’s post-market performance.
- Timely market feedback and updates.
Biologics, Inc.

Limited Distribution

Biologics was selected by ARIAD Pharmaceuticals to be the sole specialty pharmacy provider of Iclusig® (ponatinib) and manager of its Patient Access and Support Services (ARIAD PASS™) program. In addition to providing pharmacy services and supporting the ARIAD PASS program, Biologics will help transition patients from the Iclusig single-patient Investigational New Drug (sIND) program to commercial or patient assistance product offerings. Biologics will also manage ARIAD’s patient assistance and co-pay support programs by conducting benefits investigations and prior authorizations to assess and assist with patient eligibility.

Biologics was been selected by AstraZeneca as the exclusive U.S. strategic channel partner for vandetanib. As the strategic channel partner, Biologics is further extending its commitment to patient care by serving as the single-source pharmacy for vandetanib in the U.S through its oncology pharmacy business unit. Biologics will be providing such services as on-time prescription delivery and 24/7 access to clinical oncology pharmacists. In addition, Biologics is the exclusive provider of access information to help patients overcome financial barriers to therapy.

Biologics launched the YERVOY® (ipilimumab) Education & Support (Y.E.S.) Program – designed by Biologics and sponsored by Bristol-Myers Squibb to provide a high-touch support system for patients during their YERVOY therapy. YERVOY is an IV prescription medicine for use in adults to treat melanoma.

Eli Lilly selected its Oncology Pharmacy Services to be the exclusive specialty pharmacy provider of CYRAMZA™ (ramucirumab). In addition to accessing the drug via specialty distribution, Eli Lilly made the decision to offer physicians and healthcare practices the opportunity to order CYRAMZA™ through Biologics as an alternative option.
Biologics, Inc.

**Limited Distribution**

Biologics was selected by Genentech to be part of a limited group of specialty pharmacies authorized to distribute Tarceva.

Biologics was selected by Genentech as the strategic partner to support their suite of services for Zelboraf® (vemurafenib). Zelboraf was approved by the FDA as a new oral therapy for the treatment of patients with unresectable or metastatic melanoma with BRAFV600E mutation as detected by an FDA-approved test. Genentech selected Biologics to administer the Patient Partners program, a clinical support service through a primary care model that dedicates an oncology nurse to provide both disease and drug education and support services. Additionally, Biologics will provide adverse event monitoring and reporting, therapy adherence assessments and side effect education and management. Genentech also selected Biologics’ oncology pharmacy as a strategic channel partner to dispense Zelboraf in the US.

Biologics is a limited distribution network partner for Janssen Biotech’s IMBRUVICA™ (ibrutinib).

Biologics was selected as a Limited Distribution Network (LDN) partner for Pfizer’s Inlyta® which was approved by the FDA on January 27, 2012. Inlyta is indicated for the treatment of advanced renal cell carcinoma after failure of one prior systemic therapy. Biologics encompasses patient access, specialty pharmacy and care continuum services to provide a comprehensive solution that improves the patient experience and accelerates access to appropriate care.

BMS and Otsuka America Pharmaceutical announced the launch of patient management programs for Sprycel® (dasatinib) patients with a select group of specialty pharmacy providers. These patient management programs are consistent with BMS’ customer-centric strategy and will mark an important initiative within Bristol-Myers Squibb.
BioPlus Specialty Pharmacy

BioPlus Specialty Pharmacy is an independent, national specialty infusion pharmacy.

BioPlus Specialty Pharmacy
Altamonte Springs, FL 32701
http://bioplusrx.com
376 Northlake Blvd.
407-830-8820

Background
BioPlus Specialty Pharmacy provides high-touch services and specialty pharmaceuticals for patients with chronic diseases such as bleeding disorders, hepatitis, cancer, and many other conditions, including those who need IgG therapy.

Contacts
Stephen Vogt, PharmD - Chief Executive Officer and President

Limited Distribution
BioPlus selected as a specialty pharmacy for the new Tarceva network.
BioPlus Specialty Pharmacy selected as one of the limited number of specialty pharmacies with access to the injectable medication Vivitrol (naltrexone).
BioPlus Specialty Pharmacy selected as one of the limited number of specialty pharmacies with access to Axitinib, an advanced renal cell carcinoma second line therapy.
BioPlus Specialty Pharmacy

Patient Services
- Assist with co-pay and out-of-pocket costs
- Benefits verification
- Consult with a Doctor of Pharmacy at start of therapy
- Free FedEx overnight delivery of medications and supplies
- Information about Financial Assistance
- 24/7 access to pharmacists
- Hands-on injection training with a nurse
- A dose reminder system

Pharma Services
BioPlus Specialty Pharmacy’s patient care program results in patients remaining on treatment longer than the national average, thereby allowing the treatment to achieve its desired goal.
BioPlus Specialty Pharmacy’s Patient Care Coordinators connect with patients monthly. During this contact, key questions developed by our Doctors of Pharmacy are posed. The questions are specific to the medication, condition, and the individual. The responses are recorded in BioPlus Specialty Pharmacy’s proprietary BioWoRx software, and the resulting historic data analyzed with other key data sources provides highly relevant, invaluable information to pharmaceutical manufacturers, payers, physicians, and patients.
BioPlus has been processing and dispensing REMS-type products since 2004. BioPlus provides information about therapies approaching FDA approval, study data, and education about best practices relevant to specialized therapies.

BioPlus provides:
- Statistics on outcome success by medication for each condition
- Pre- and post-launch market research
- Identification of key areas for therapy intervention targeted to improve compliance, adherence, and outcome
- Performance-based relationships
- Therapy program analysis
BioRx

BioRx is a national provider and distributor of select specialty pharmaceuticals, related supplies, and clinical, reimbursement and in-home support services.

BioRx
866-442-4679
http://www.biorx.net

10828 Kenwood Rd
Cincinnati, OH 45242

Background
BioRx specializes in the following disease/therapy areas: 1) hemophilia and related bleeding disorders, including the provision of anti-hemophilic clotting factors and highly customized support services, 2) immunoglobulin therapy (IVIg and SCIg), including related pumps, supplies and nursing services, 3) augmentation therapy for alpha-1 antitrypsin deficiency, 4) infusion and self-injection therapies for hereditary angioedema, and 5) enteral and parenteral infusion therapies for nutrition and digestive disorders.

Contacts
Randall Broyles - National Director, Operations
Philip C. Rielly - Co-Founder
Eric Hill – Co-Founder

Limited Distribution
BioRx has been added to the limited distribution network for CSL Behring’s Zemaira® [alpha-1 proteinase inhibitor (human)]. Zemaira is indicated for chronic augmentation and maintenance therapy in individuals with alpha1-antitrypsin (AAT) deficiency and clinical evidence of emphysema.

BioRx has been added to the limited distribution network for Corifact® [Factor XIII Concentrate (Human)], manufactured by CSL Behring. Corifact is the only FDA-approved treatment for congenital Factor XIII (FXIII) deficiency.
BioRx

**Patient Services**
Reimbursement and Authorization Services  
Consumer Service Representatives  
Advocacy Programs  
Medical Advisory Team  
Hands-on” Full Service Model customized solution  
Education  
Patient Organizations  
Nursing

**Pharma Services**
National pharmacy licensures (all 50 states)  
Wholesale distribution and inventory management  
Hub/3PL interface and coordination  
Drug launch support (in new or established therapeutic categories)  
HIPAA-compliant data collection and reporting  
Experienced intake and reimbursement teams  
Abundant national nursing resources  
Seasoned specialty sales force  
National managed care and government sales force  
REMS program integration  
Patient infusion/injection training  
Prescriber therapy education  
Physician practice services (for in-office administration)  
Maximum operations flexibility  
Limited capacity constraints
BriovaRx™, part of Catamaran Corporation, was formerly known as MedFusionAscend.

BriovaRx
53 Darling Avenue
South Portland, ME 04106
855-427-4682
http://www.briovarx.com

Background
BriovaRx™ is a patient-centric specialty pharmacy. The staff of clinical experts personally guides patients through their prescribed treatments to ensure safe, effective and timely administration. BriovaRx provides the ability to control spending on specialty medications and ensure that patients receive personalized support.

BriovaRx's areas of care include ankylosing spondylitis, cancer, Crohn's disease, cystic fibrosis, enzyme deficiencies and lysosomal storage disorders, growth hormone deficiency, hemophilia and bleeding disorders, hepatitis C, infertility, juvenile arthritis, multiple sclerosis, organ transplant, osteoarthritis, psoriasis, rheumatoid arthritis, and respiratory syncytial virus (RSV).

Contacts
Albert Thigpen - Senior Vice President Pharmacy Operations & Industry Relations
David Calabrese, R.Ph, MHPVP - Clinical Services & Chief Pharmacy Officer
BriovaRx

**Patient Services**
Personalized care - specially trained staff members will schedule a consultation.

Regular follow-up throughout treatment.

Collaboration with the physician.

Benefits investigation - provide upfront confirmation of coverage, including drug and medical benefits.

Convenient delivery – from 11 locations across the U.S.

24/7 support - access to a clinician 24 hours a day, 7 days a week.

**Pharma Services**
Pharmaceutical manufacturers face difficult challenges: ensuring patient safety, achieving optimal product utilization and maintaining profitability. BriovaRx™ not only understands these challenges, but offers treatment education for patients, including injection teaching and education around REMs programs, so they can rest assured that treatments are safely administered and properly adhered to.
CareMed Pharmaceutical Services

CareMed is dedicated to providing a superior comprehensive pharmaceutical care solution to its clients.

CareMed Pharmaceutical Services
Lake Success, NY 11042
http://www.caremedps.com

Background
CareMed Pharmaceutical Services’ mission is to fulfill the needs of patients, physicians, and hospitals with a seamless, integrated delivery system of oral and injectable medications necessary in today's environment.

Contacts
Nuaman Tyyeb – President
John Witkowski, CPCO - Senior Vice President, Sales & Marketing, Network Implementation
Vanna Chin - Clinical Care Coordinator

Limited Distribution
CareMed Pharmaceutical Services was added to a limited-distribution network for the cancer drug Tarceva sold by Genentech and Astellas Pharma.

CareMed Pharmaceutical Services was selected to the limited-distribution network for Celgene's psoriatic arthritis oral therapy, Otezla.
CareMed Pharmaceutical Services

**Patient Services**
Coverage and Reimbursement Assistance
Appeals Assistance from a Reimbursement Specialist
CareMed Patient Assistance Program (PAP)

**Pharma Services**
Clinical Care - Consult with physicians on dosing regimens using pharmacokinetics models, maintain a current medication profile on each patient, monitor for drug interactions and duplications of therapy, develop pharmacy care plan on each patient.
Communications and Coordination: Provide clinical information to health care professionals involved in patient care.
Supply Management: Routinely monitor the quantity of supplies at the patient’s home.

Delivery Services:
- Simple streamlined ordering process
- Members are assigned a Clinical Care Coordinator
- Each CCC checks to see if the patient is on the right therapy
- Coordination of home health services as needed including specialty infusion nursing services
- The Distribution Department tracks all packages through a Care Package Recovery Program
- Refrigerated products shipped in temperature controlled insulated containers
- Free standard supplies for self-injectable products
- Counseling and education on how to use the medication
Commcare Pharmacy provides treatment for chronic and acute illnesses by combining highly personalized patient support and comprehensive disease management programs.

Commcare Pharmacy
Fort Lauderdale, FL 33306
2817 East Oakland Park Blvd #303
http://www.commcarepharmacy.com

Background
Premier Inc. offers a unique Specialty Pharmacy and Care Management program, Commcare Pharmacy, that provides: timely access to therapies; improved care across the continuum; help with medication compliance; improved clinical outcomes; and reduced medical costs that result from avoidable complications and unnecessary admissions.

Contacts
Greg Isaak – CEO
Kendell McManamy - VP of Specialty Pharmacy Operations

Pharma Services
CommTRAX is Commcare’s proprietary Web-based application designed to provide pharmaceutical representatives with secure, real-time access to prescriber-level prescription data. Commcare Pharmacy can provide real-time, daily, weekly or monthly HIPAA-compliant, patient-level prescription data for manufacturers.
Commcare Pharmacy

**Patient Services**
Commcare accepts copayment vouchers from many not-for-profit agencies and maintains a comprehensive list of manufacturer patient assistance programs. Commcare has developed an automated computer system that continually tracks the progress of prior authorization requests.

Commcare has carefully designed its Assist disease management programs to provide the proactive, personalized care that improves patient outcomes and reduces costs. With experience delivering exceptional results based on years of pharmacy dispensing and managing large HIV/AIDS patient groups, the disease management programs add efficiencies to the treatment process while maintaining the highest level of patient care.

Outside service representatives are able to more efficiently collect the information necessary to complete prior authorization requests, clarify orders and enroll patients in manufacturer programs. Deployed throughout the country and embedded into Premier member health systems, representatives maintain relationships with key prescribers and office staff.

**Limited Distribution**
For manufacturers who utilize limited or restricted distribution channels based on requirements mandated by the FDA, Commcare Pharmacy can provide the necessary documentation and clinical and disease management resources to minimize any risks associated with these specialty medications. Commcare Pharmacy focuses on restricted-distribution specialty oral and self-administered medications.
CoramRx offers national distribution and local services through mail order facilities and more than 85 infusion pharmacies across the U.S., including over 65 ambulatory infusion suites.

Coram Specialty Infusion Services
Denver, CO 80202
https://www.coramhc.com

Background
CoramRx is a leading specialty pharmacy provider with expertise in managing complex therapies and specialty medication distribution. In addition to infusible, injectable, and oral pharmaceutical treatments, Coram provides comprehensive therapy management programs.

Apria Healthcare Group agreed with CVS Caremark, the country's largest integrated pharmacy company, to acquire Coram. Under the terms of the agreement, CVS Caremark will acquire all the outstanding shares of Coram for approximately $2.1 billion dollars.

Contacts
Rob Allen – President
Harriet Albery - Chief Commercial Officer
CoramRx

**Patient Services**
- 24/7 clinical assistance
- Free, convenient drug delivery
- Pharmacists and nurses specialized in complex clinical care
- Dedicated Patient Care Coordinators
- Therapy-specific patient education materials
- Therapy support programs for many conditions
- Assistance with insurance copay processing
- Secure, online patient support

**Limited Distribution**
Coram Specialty Infusion Services has announced that it has become an approved limited distribution provider for NPS Pharmaceuticals, Inc. of Gattex (teduglutide [rDNA origin]) for injection. Gattex is a novel, recombinant analog of human glucagon-like peptide 2 (GLP-2), a peptide involved in normal intestinal function and fluid and nutrient absorption.
Specially trained pharmacists and experienced patient care managers form the foundation of Curant Health’s proven medication management program.

Curant Health
Smyrna, GA 30082
http://www.curanthealth.com

Background
Curant Health, formerly HealthStat Rx, is a full service specialty pharmacy, with a comprehensive line of products and services to meet the needs of homecare patients with any chronic disease state.

Contacts
Patrick Dunham – President and CEO
Scott Zepp – EVP and Co-Founder

Limited Distribution
One of the nation’s leading medication therapy management companies, HealthStat Rx, offers Sovaldi™ from Gilead Sciences and Olysio™ from Janssen Therapeutics, to treat chronic hepatitis C virus (HCV) infection in adults.
Curant Health

Patient Services

CO-PAY ASSISTANCE PROGRAMS – help get the medications with a number of co-pay assistance programs available to eligible patients.

PERSONALIZED PHARMACY SERVICES FROM SPECIALTY PHARMACISTS AND TECHNICIANS – help patients stay compliant to their therapy and overcome medication adherence challenges. Offers personalized medication plans to ensure patients receive the proper education, support and pharmacy counseling to achieve the best results from their medications.

MEDICATIONS PACKAGED TO MEET PATIENTS’ LIFESTYLE, DELIVERED AT NO EXTRA COST - works with patients to provide medication regimens to fit their lifestyle, and offers custom medication packaging to help patients manage multiple prescriptions.

CURANT HEALTH – YOUR GUIDE ON A BETTER HEALTHCARE JOURNEY - provides caring, comprehensive support on patient’s journey to manage their chronic condition.
CVS Caremark, together with its subsidiaries, is the largest integrated pharmacy health care provider in the United States.

**CVS Caremark**

One CVS Drive  
Woonsocket, RI 02895  
401-765-1500  
http://www.caremark.com

**Background**

CVS Caremark effectively manages pharmaceutical costs and improves health care outcomes through its pharmacy benefit management, mail order and specialty pharmacy division, CVS Caremark® Pharmacy Services; more than 7,400 CVS/pharmacy® retail stores; retail-based health clinic subsidiary, MinuteClinic®; and online retail pharmacy, CVS.com®.

CVS Caremark Specialty Pharmacy is focused on providing drug therapy management and dispensing services for patients requiring treatment with medications that are used to treat rare, chronic or genetic conditions. CVS Caremark provides specialty patients with support and counseling to help them manage their specialty medications to ensure appropriate and safe medication use and optimize positive outcomes. Services also include ongoing disease education and therapy counseling, benefits verification, coordination of care with multiple health care providers, comprehensive patient education and adherence management.

As of December 31, 2013, CVS Caremark’s specialty pharmacies were comprised of 11 specialty mail order pharmacies located throughout the United States. In January 2014, CVS Caremark enhanced its offerings of specialty infusion services and began offering enteral nutrition services through its subsidiary Coram LLC, acquired on January 16, 2014.

**Contacts**

Alan Lotvin, M.D. - Executive Vice President of Specialty Pharmacy
Kevin Murphy - SVP, Infusion Solutions
Randy Falkenrath - S.V.P., Specialty Pharmacy Services
Patient Services
Reimbursement – help patients understand what to pay and get the most out of benefits by coordinating benefit and insurance paperwork.

CareTeam - helping people with serious medical conditions get the most out of their health care through disease education and counseling.

Convenient Medication Delivery Services

Claims Assistance - managing your health care paperwork by filing insurance claims as well as acting as the advocate in any benefits investigation.

Treatment Assistance – offers access to the education, support and tools to better understand the treatment and manage the condition.

Help is Just a Call Away – offers personalized counseling on the condition, how to best manage it and the latest developments to get the most from the medicine.
Cystic Fibrosis Services

CF Services is affiliated with Walgreens and the Cystic Fibrosis Foundation.

Cystic Fibrosis Services
Bethesda, MD 20814
https://www.cfservicespharmacy.com

Background
The Cystic Fibrosis Foundation and was established in 1988 as a specialty pharmacy specializing in CF medications, patient advocacy and reimbursement support. CF Services is a full-service pharmacy, managed by Walgreens.

Walgreens’ transaction with the Cystic Fibrosis Foundation gave Walgreens Walgreens and the CF Foundation joint ownership of two businesses: CF Services, a specialty pharmacy for CF patients and their families; and Pharma Dynamics Inc., a provider of new product launch support and call center services for drug manufacturers.

Contacts
Jim Stone - Vice President and General Manager

Limited Distribution
The TOBI® PodhalerTM is available for limited distribution through CF Services.

Gilead Sciences’ Cayston® is distributed through a small number of specialty pharmacies, including Cystic Fibrosis Services.
Cystic Fibrosis Services

Patient Services
The Cystic Fibrosis Patient Assistance Foundation (CFPAF) mission is to ensure that all cystic fibrosis patients residing in the US, are able to obtain access to FDA approved drugs for inhalation and paired drug delivery devices for nebulized treatment.

Patient Assistance Program Search is powered by RxAssist, offers a comprehensive database of patient assistance programs, practical tools, news, articles and information about free and low cost medicine programs.

The Patient Access Network Foundation is a non-profit 501(c)(3) organization dedicated to supporting the needs of patients that cannot access their treatments due to out-of-pocket health care costs.

Living with CF: Patient Assistance Resources, a number of which are available to help people with cystic fibrosis afford the medical care and drugs they need.
Diplomat, founded in 1975, serves patients nationwide as the country’s largest privately held Specialty Pharmacy and focuses on complete medication management programs for patients with serious and chronic conditions.

Background
Diplomat’s business model creates unique partnerships around both distribution and services with all industry stakeholders including physicians, patients, group purchasing organizations, hospital systems, retail chains and managed markets, always focused on improving adherence and the patient experience.

Kmart Pharmacy announced it is working with Diplomat Specialty Pharmacy to give Kmart customers and Shop Your Way (SM) members access to specialty medications, bringing specialized support for a variety of patient conditions, including but not limited to: HIV, Crohn’s disease, anemia blood modifiers, and Hepatitis C, among others.

Contacts
Phil Hagerman, RPh – CEO
Gary W. Kadlec – President
Jeffrey M. Rowe, RPh – Co-Owner, EVP Operations
Hetty Lima, BS, Pharm, RPh, FASHP – VP, Specialty Infusion Services
**Patient Services**
Diplomat’s staff members work with patients’ insurance provider to complete prior-authorization requirements. They help find funding assistance to help cover expensive out-of-pocket co-pay costs. In 2013, Diplomat helped patients track down more than $24 million. Diplomat provides the information patients need to stay on track, receive refills on time, and manage any side effects. Support patients across the United States. Offers injection training to patients and caregivers, no matter where they live.

**Pharma Services**
Diplomat works with pharmaceutical manufacturer partners through all stages of their product lifecycle. From research and clinical trials to product launch and educational outreach, Diplomat takes an active role in the entire process, including:
- Medication management programs
- Clinical trial assistance
- Full reporting capabilities
- Product launch support
- Condition-specific care teams
- Marketing and educational materials
- Help understand the payor landscape
- Drug selection and management
- Specialized storage and shipping
- Logistics
- Benefit research
- Triage services
Limited Distribution
Diplomat has announced that it is a member of a limited panel of specialty pharmacies selected to distribute Zykadia™ (ceritinib), a newly approved breakthrough drug for the treatment of late-stage lung cancer. Zykadia is manufactured by Novartis.

The US Food and Drug Administration has announced the expanded approval of Arzerra® (ofatumumab) in combination with chlorambucil for the first-line treatment of chronic lymphocytic leukemia (CLL). Diplomat has access to dispense Arzerra, manufactured by Glaxo SmithKline.

Diplomat is one of a select group of specialty pharmacies contracted by Celgene to distribute Otezla® (apremilast), a medication for the treatment of psoriatic arthritis.

Diplomat is one of five specialty pharmacies selected as a provider of IMBRUVICA™ (ibrutinib) capsules.

Diplomat was chosen as a distributor for BETHKIS® (tobramycin inhalation solution.) BETHKIS® is a concentrated dosing solution for the treatment of chronic bacterial lung infections by Cornerstone Therapeutics.

BMS and Otsuka America Pharmaceutical announced the launch of patient management programs for Sprycel® (dasatinib) patients with a select group of specialty pharmacy providers. The specialty pharmacies include Accredo, CuraScript, Diplomat, Biologics and Avella. The distribution of Sprycel will remain open to other specialty and retail pharmacies. These patient management programs are consistent with BMS’ customer-centric strategy and will mark an important initiative within Bristol-Myers Squibb.
FFF Enterprises

FFF Enterprises is the nation's leading supplier of critical-care biopharmaceuticals, plasma products (including albumin, intravenous immune globulin and coagulation products) and vaccines.

FFF Enterprises
Temecula, CA 92591
http://www.fffenterprises.com

41093 County Center Drive
951-296-2500

Background
FFF Enterprises’ partners include the largest and most influential GPOs, serving over 80 percent of U.S. hospitals and supplying the nation's leading non-acute care sites. FFF has a nationwide sales force with local representatives, and on-call infusion, pharmacy and reimbursement advisors to assist customers.

Contacts
Patrick Schmidt – CEO
Chris Ground – COO

Limited Distribution
FFF Enterprises is an exclusive distributor of Cangene’s VARIZIG®.
**FFF Enterprises**

**Patient Services**
Sales Support and Wow! Customer Care™ - from its in-house teams of customer care representatives, advisors and advocates, to the field team of territory managers, there is always a responsive, dedicated expert to take care of patients’ needs. FFF Wow! Customer Care offers:
- Emergency ordering and shipping 24/7/365
- On-call pharmacist
- Verified Electronic Pedigree for every order
- Lot-Track tracking and recall notification
- BioSupply online ordering and reporting
- Specialty publications for current industry and inventory news
- Expert advisors/Patient advocates
- Nationwide, robust sales force of professionals
- High-tech inbound and outbound call center

**Pharma Services**
FFF Enterprises offers comprehensive solutions for pharmaceutical and biotech companies: FFF’s strategic distribution capabilities, specialty pharmacy services and drug development systems help accelerate success. FFF has invested more than 25 years in building collaborative relationships with manufacturers, acute and non-acute care GPOs, physician practices, long-term care and homecare companies, and regulators to assure its ability to offer the most extensive marketplace reach, the most effective systems and the most advanced technologies.
Medex BioCare Pharmacy

Medex BioCare Pharmacy dispenses specialty medications to patients and clinics all over the U.S.

Medex Biocare Pharmacy, LLC
Memphis, TN 38133
www.medexbiocare.com

8024 Stage Hills Boulevard
901-380-5899

Background
Medex BioCare Pharmacy serves chronic care patients with personalized comprehensive pharmaceutical needs. Medex BioCare Pharmacy, LLC was established in 2004. Matrix Health recently acquired Medex Biocare. Matrix Health has provided its services to the bleeding disorders community for over ten years.

Medex Biocare is an ACHC accredited pharmacy servicing those with bleeding disorders, individuals in need of IGIV or growth hormone treatment, and other chronic conditions such as cancer, arthritis, hepatitis, multiple sclerosis and Crohn's Disease.

Contacts
Scott Arata – Principal
Dave Patterson – SVP, Sales and Marketing
Medex BioCare Pharmacy

Patient Services

Stocks a complete line of biotech pharmaceuticals in all available brands and assays for the maintenance of chronic conditions.
Guarantees superior shipping and handling methods, including overnight shipping and 24-hour service, to ensure continued freshness and the highest possible quality of its products.
Monitors the rapidly developing biotech industry, offering the newest biotech treatments as soon as they are FDA approved.
Provides comprehensive chronic condition management materials such as its online educational resource center and brochures to help the patient achieve maximum control over their chronic condition.
Assists the treatment professionals with the coordination of nursing care when required.
Provides free ancillary supplies required for the infusion or application of all its products.
Verifies prescriptions directly with the patient's physician and follows the orders exactly as written.
Offers unlimited access to Patient Care Representatives (available 24 hours a day).
Bills the patient's insurance company directly.
Abides by the highest standards of privacy and confidentiality.
Offers continued access to licensed pharmacists (on-call 24 hours a day) to fill routine and emergency orders or answer any questions that the patient or physician may have.
MedPro Rx

MedPro Rx manages every aspect of specialty pharmacy services for the treatment of patients with hemophilia, autoimmune neuromuscular disorders and other complex chronic conditions.

MedPro Rx, Inc.
888-571-3100
140 Northway Court
Raleigh, NC 27615
http://www.medprorx.com

Background
MedPro Rx is an ACHC provider of specialized pharmacy services to patients with chronic illness, their caregivers and their families. MedPro Rx's Specialty pharmacy services patients living in the NY Metro Area, the Mid Atlantic region, the Carolinas and west to Ohio.

Contacts
Nancy McFarlane - CEO
Tom Wells – Director, Reimbursement & Operations

Patient Services
Prescription fulfillment: purchase, store, and distribute pharmaceutical products and ancillary supplies.
Clinical expertise: pharmacists are on call 24/7.
Insurance Processing: manages its clients’ insurance details.
Dependable Scheduling: coordinates the case management schedule for its clients’ specialty infusion services.
Location specific: works with the doctor and insurance to determine the best site for patients to receive their medication.
Reimbursement: offers significant experience with payor contracting and with reimbursement for injectable and infused products.
Cold chain management: uses an unparalleled cold supply chain process.
Navarro Discount Pharmacies

With 33 store locations, Navarro is the largest Hispanic-owned drugstore chain in the U.S.

Navarro Discount Pharmacies
Medley, FL. 33178-1333

9400 NW 104 Street
https://www.navarro.com

Background
Navarro Discount Pharmacy was founded in Havana, Cuba in 1940 and opened its first store in the U.S. in 1961. As a community pharmacy, the stores cater to Hispanic and ethnic markets and further differentiate themselves by offering many products and services that are not found in traditional drugstores.

In 2012, Navarro launched Navarro Health Services and a Fulfillment Center Facility at its headquarters in Medley. This process gives Navarro’s in-store pharmacies the opportunity to improve patient care and maximize efficiencies thereby providing its pharmacists with more quality time to spend with patients.

Some of the specialty prescriptions Navarro Health Services is able to provide specialty medications on a wide range of disease states including oncology, HIV/AIDS, hemophilia, multiple sclerosis, Crohn’s disease and rheumatoid arthritis.

Contacts
Juan Ortiz - Chief Executive Officer
Albert Garcia - Executive Vice President, Pharmacy Operations
Omnicare Specialty Care Group

Omnicare SCG is comprised of synergistic tenured companies with a focused approach to pharmaceutical brand solutions.

Omnicare Specialty Care Group  
Cincinnati, OH 45202  
http://www.omnicarescg.com

900 Omnicare Center, 201 East Fourth Street  
877-901-3711

Background

Omnicare Specialty Care Group (SCG) goes beyond traditional pharmaceutical access and management services. As a manufacturer-centric organization, SCG develops and implements innovative solutions designed to streamline the delivery of specialty products, maximizes commercial uptake, and provides tactical support adaptive to the changing healthcare environment.

Omnicare acquired the following companies to uniquely form Omnicare SCG: PBM Plus (1992), RxCrossroads (2005), and Advanced Care Scripts (2008). Advanced Care Scripts manages and dispenses specialty medications and products nationwide.

Contacts

David Hileman - Senior Vice President, Operations, Omnicare Specialty Care Group
Denise Von Dohren - Vice President, Access Solutions, Omnicare Specialty Care Group
Omnicare Specialty Care Group

Patient Services
Nursing support
Education to help you understand the disease
Convenient prescription refill by telephone, fax, or email
Benefits investigation and coordination
Billing and reimbursement support
Patient assistance programs
Support for Medicare Part D
Blister packaging for oral medications
Coordination of home nursing visits
Superior customer service
Community resources

Pharma Services
Centralized support services
Reimbursement and Benefit investigation services
Assistance with prior authorizations and step edits
General billing and coding guidance
Claims tracking services and appeals support
Evaluation of alternate payer resources
Management of copay assistance and patient assistance programs
Specialty pharmacy coordination and data integration
Nurse network for educational assistance
**Limited Distribution**

Omnicare SCG tries to make certain through the solutions that it develops for these branded products that it is engaging the patients and making them involved in their therapies. And then it leverages its distribution expertise to deliver either to practitioners directly, to patients directly, or to make use of what it has in the institutional pharmacy side of its business—the footprint that Omnicare SCG has nationally.

Omnicare Specialty Care Group’s specialty pharmacy, Advanced Care Scripts (ACS), has been added to the limited distribution network for Lundbeck’s XENAZINE® (tetrabenazine). Xenazine® (tetrabenazine) is the only FDA-approved treatment for chorea, or involuntary movements, associated with Huntington’s Disease (HD).

Omnicare’s Specialty Care Group has been recently included in the limited distribution network for Astellas Pharma’s Xtandi (enzalutamide).

Omnicare Specialty Care Group's specialty pharmacy, Advanced Care Scripts (ACS), has been added to the limited specialty pharmacy network for US WorldMeds' APOKYN® (apomorphine hydrochloride injection). This partnership builds upon ACS’ strategy of partnering with manufacturers to provide unique dispensing and reimbursement solutions for patients requiring specialty medications. APOKYN is used by injection, as needed, to treat loss of control of body movements in people with advancing Parkinson’s disease (PD). This condition is also called hypomobility or off episodes and may include symptoms such as muscle stiffness, slow movements, and difficulty starting movements.

Omnicare Specialty Care Group’s specialty pharmacy, Advanced Care Scripts (ACS), has been added to the limited distribution network for Astellas’ XTANDI® (enzalutamide). XTANDI® (enzalutamide) capsules are approved for use in patients with metastatic castration-resistant prostate cancer who have previously received docetaxel.
OncoSource Rx distributes all levels of Specialty Pharmacy products from its futuristic state-of-the-art facility in Columbia, MD.

OncoSource Rx  
Columbia, MD 21046-2973  
http://www.oncosourcerx.com  

7172 Columbia Gateway Drive, Suite #300  
888-662-6779

Background
OncoSource Rx, a Cardinal Health Specialty Pharmacy, engages patients, payors, practices, and PhaRMA in the rational purchase, flawless delivery, and monitoring of specialty biotech pharmaceuticals designed to improve the clinical and economic outcomes of patients challenged by high-profile chronic disease states.

OncoSource Rx offers medication for the following therapies:
- Oncology, both Oral and Physician Office Administered
- Hepatitis C
- Rheumatoid Arthritis/Osteoarthritis
- Hemophilia
- Psoriasis
- HIV/AIDS
- Infertility
- Sickle Cell Anemia
- Multiple Sclerosis
- Growth Hormone Deficiency
- Crohn's Disease
- Gaucher's Disease
- Immune Deficiency
- Transplant
- Hormone Replacement

Contacts
- Recie Bomar - VP Health System Pharmacy
- Jennifer Benevicz - Manager of Operations
These medications are often high-cost and high-touch, and the patients who take them often need a great deal of support managing both the clinical and financial complexities of their specialty medication regimens.

Manufacturers of many specialty drugs – particularly those with relatively small patient populations – are increasingly implementing 'limited distribution' programs, which specify that a specialty medication can only be dispensed by a small network of specialty pharmacies, which have demonstrated capabilities in providing complex patient care, nationwide.

The Cardinal Health Specialty Pharmacy Alliance creates a cost-effective way for community pharmacies to provide their patients with access to the growing number of specialty medications. Community pharmacies can also utilize the Cardinal Health Specialty Pharmacy Alliance to provide their patients with access to the many support services required by specialty medications, while continuing to fill as many traditional prescriptions as possible at the local store level.

Specialty Pharmacy Alliance leverages Cardinal Health's state-of-the-art Specialty Pharmacy, OncoSource Rx, which is located in Maryland, and accredited by URAC. Staffed by certified pharmacists and pharmacy technicians to support patient needs 24 hours-a-day, 7 days-a-week, 365 days-a-year, OncoSource Rx offers a broad range of patient-centric services.

These services, available to any retail pharmacy in the United States, are designed to improve patient compliance with specialty drug regimens and to help patients better manage the clinical and financial complexities of these medications.
Onco360

Founded in 2003, Onco360 unique service model was created to better serve the needs of oncology and hematology physicians, patients, payers, and manufacturers.

Onco360
646-356-7700
http://www.onco360.com

Background
PharMerica Corporation, a leading institutional pharmacy, specialty infusion and hospital services company acquired a significant minority stake of Onco360, the largest independent provider of oncology pharmacy services in the United States. Under the terms of the agreement, PharMerica has the option to acquire the portion of Onco360 it does not already own over the next several years.

Onco360: Helps patients with private insurance and Medicare paperwork, billing, claims filing, grievances and appeals; Works with patient assistance programs to get funding for patients who need financial support; Provides counseling and detailed instructions on how to take medications correctly, as well as how to manage side effects; Provides refill reminders; Provides 24/7 access to certified, highly-trained oncology pharmacists.

Contacts
Burt Zweigenhaft - Executive Vice President and Chief Strategy Officer
Gary M. Owens, M.D. - Chief Medical Officer
Onco360

**Patient Services**
OncoADVOCATE™ is Onco360’s patient advocacy program designed to eliminate or minimize financial barriers cancer patients face so they can access the drug therapies they need. Trained counselors provide one-on-one, personalized support to help patients navigate the complex administrative and reimbursement landscape that can often hinder timely access to care.

Onco360 coordinates complex coverage approvals among different programs (i.e., medical versus pharmacy benefit, PBMs, Medicare, Medicaid, and Patient Assistance Programs), and coordinates the collection of specific approval criteria and documentation (i.e., certificates of medical necessity, lab values, genetic molecular tests, drug formularies, evidence-based guidelines).

Onco360 screens all prescriptions against approved FDA label indications based on the patient’s diagnosis and stage of disease, often a prerequisite for insurance coverage.

**Limited Distribution**
As a limited distribution supplier, Onco360 assists pharmaceutical partners broaden the reach and access of their products, but in a tightly controlled and efficient manner.

OncoNET™ is Onco360’s preferred physician network of more than 1,500 of the nation’s best hematologists and oncologists. As an Onco360 limited distribution partner, cancer care products will become immediately available to a national network of specialists and their affiliated cancer treatment centers of excellence, promoting faster levels of product uptake.
Pharma Services

Onco360’s extensive network of oncologists, hematologists, payer partners, and community-based cancer centers of excellence gives manufacturers extensive and immediate access to key prescribing and distribution channel product purchasing decision makers.

In an era in which 40% of cancer patients report having financial hardships, Onco360 works to secure financial assistance for more than 90% of patients who need help paying for their treatments, promoting higher levels of adherence and greater product uptake and higher medical possession ratios.

Onco360’s close relationships with physician and payer partners enables it to identify and help coordinate physician and patient education needs and programs and assist with other pull-through marketing and sales activities.

Data and analytics reporting capabilities via OncoMETRICS™, gives manufacturers concise, actionable data and insights to help you comply with emerging regulatory tracking and reporting requirements, and respond more rapidly to sudden changes in product demand.
Limited Distribution

Onco360 was selected as one of the few pharmacies chosen to distribute the recently approved breast cancer drug, Perjeta (pertuzumab). The US Food and Drug Administration (FDA) granted Perjeta accelerated approval as part of a complete treatment regimen for treatment of early-stage breast cancer before surgery.

Onco360® announced that Gelclair® (concentrated oral rinse gel) is once again available in the U.S. Importantly, DARA BioSciences, the company responsible for marketing the product, has chosen Onco360® to be the products national hub, preferred pharmacy partner, and distributor.

Onco360® was selected by Pharmacyclics & Janssen to be part of the extremely limited distribution network of Specialty Pharmacies for IMBRUVICA (ibrutinib). IMBRUVICA has received indications for the treatment of Mantle Cell Lymphoma (MCL) and Chronic Lymphocytic Leukemia (CLL).

Onco360 was selected as one of the few pharmacies with access to both GSK’s Mekinist (trametinib) and Tafinlar (dabrafenib). The FDA recently approved GlaxoSmithKline’s (GSK) Mekinist in combination with Tafinlar to treat patients with advanced melanoma that is unresectable (cannot be removed by surgery) or metastatic (late-stage).

Onco360® has been chosen as one of the select few to carry Perjeta™, the latest IV drug from Genentech. Onco360 has been selected as one of the limited pharmacies to distribute Gazyva, Genentech’s newly-approved chronic lymphocytic leukemia (CLL) drug.

The oral cancer medication Tarceva® (erlotinib) will only be available through a limited distribution network of specialty pharmacies, and Onco360 dispensing pharmacies have been selected as part of this high-performance network.
OptumRx specializes in the delivery, clinical management and affordability of prescription medications and consumer health products.

OptumRx
2300 Main Street
Irvine, CA 92614
800-788-4863
https://www.optumrx.com

Background
OptumRx Specialty Pharmacy provides comprehensive and coordinated delivery and support services related to high-cost oral or injectable medications.

Patient Services
Patient Care Coordinators
Pharmacist Access 24/7
Adherence Program
Shipping at No Cost
Supplies at No Cost
Clinical Management Programs
Access to Limited Distribution Medications
Copay Assistance Referrals

Contacts
Michael Lonergan - Senior Director, Specialty Pharmacy
Melisa Hamil - Manager, Specialty Pharmacy Operations

Limited Distribution drugs include:
Nexavar
Tarceva
ZYTIGA®
Erivedge
PANTHERx Specialty Pharmacy

PANTHERx Specialty Pharmacy is a leading national specialty pharmacy headquartered in Pittsburgh, Pennsylvania.

PANTHERX Specialty Pharmacy
Pittsburgh, PA 15275
http://www.pantherspecialty.com

24 Summit Park Drive, Suite 101
412-246-9858

Background
PANTHERx Specialty Pharmacy’s mission is to reinvent specialty, revolutionize pharmacy, and redefine care through high-touch clinical services and specialty pharmaceuticals for HIV/AIDS, hepatitis, oncology, cystic fibrosis, multiple sclerosis, rheumatoid arthritis, and other chronic conditions.

PANTHERx Specialty provides high-tech medication fulfillment, patient education, and clinical and financial support services including counseling on medication adherence and side-effect management. PANTHERx Specialty serves as a contracted 340B specialty pharmacy for covered entities, Ryan White Programs, and state AIDS Drug Assistance Programs (ADAP) throughout the country.

Contacts
Gordon J. Vanscoy, PharmD, CACP, MBA – CEO
Timothy Davis – COO
Rob Snyder - Director of Pharmacy Operations
**Patient Services**
Patient Assistance Support – identifies how to minimize the financial burden associated with specialty therapies.
Benefits Investigation – offers a team of dedicated specialists to identify and navigate insurance coverage, complete the prior authorization process, and provide a prompt, upfront confirmation of coverage.
Free Delivery and Local Courier
24/7 Availability
Compliance Packaging
Online Access - to a free myPANTHERx account to manage refills, update personal information, correspond with pharmacy staff, print medical information, and review your financial account.

**Pharma Services**
Adherence – offers counseling regarding disease state and medication, tailored to the individual therapy.
Ongoing monitoring, via proactive refill reminder calls, pharmacist outreach, and physician engagement ensures that the patient achieves best possible outcomes from treatment.
Product Management – the shipping team will determine the most appropriate packaging to safeguard the drug arrives to the patient as it is intended.
Robust Data Reporting - custom solutions for data feeds are generated based on request, and can ensure complete closure of the loop from manufacturer to distributor to prescriber to patient.
Experience within the industry – the team has a breadth of experience developing and maintaining therapy specific solutions to ensure compliance to mandated programs.
PharmaHealth Specialty Pharmacy is currently licensed to dispense medications in 47 of the 50 states and the District of Columbia, and is continually pursuing licenses in the remaining states.

PharmaHealth Specialty
Fairhaven, MA 02719
http://pharmahealthspecialty.com
132 Alden Road
877-968-4668

Background
Through working with various co-pay assistance organizations and other funding sources PharmaHealth Specialty helps its patients gain access to cost saving co-pay assistance and other financial assistance over the past 4 years. PharmaHealth Specialty is continually seeking further accreditations and contracts with other funding sources to help provide additional financial assistance options for its patients.

Contacts
Philip Falzarano, R.Ph. - Chief Operations Officer
Jennifer Torrey, R.Ph. - Vice President of Clinical and Pharmacy Services
PharmaHealth Specialty

Patient Services
Confidential Free Delivery
Medication Refill Reminders
Side-Effect Management
Disease Specific Educational Support
Co-Pay Assistance Programs
Medication Therapy Management
Complete Medication Services for Non-Specialty Medications
Nursing Support

Foundations PharmaHealth Specialty Utilizes:
Assistance Fund  CancerCare Foundation
Chronic Disease Fund  CSL: Behring Reimbursement
HealthWell Foundation  The Leukemia & Lymphoma Society
Musella Foundation  NeedyMeds
NORD (National Organization for Rare Disorders)  Partnership for Prescription Assistance
Patient Access Network Foundation (PAN)  Patient Advocate Foundation (PAF)
Patient Services, Inc. (PSI)  Together Rx Access
ReCept Pharmacy

ReCept focuses on dispensing medications in the following therapeutic areas: Hepatitis-C, oncology, HIV, autoimmune, pain management, and compounding. Founded in 1978, ReCept is the oldest independent specialty pharmacy in Texas.

Contacts
Carmine DeNardo - CEO
Vaughn Kinosian, R.Ph. – Vice President, Operations

Limited Distribution
ReCept is among a select group of specialty pharmacies selected by Celgene to distribute Otezla® (apremilast), a new medication for the treatment of psoriatic arthritis.
ReCept Pharmacy

**Patient Services**
Local – offers one-on-one counseling, injection training, emergency medication management and local pick-up or free delivery.
Clinical Expertise – specialty trained pharmacists guide patients through the treatment plan.
Reimbursement Assistance – help decrease out-of-pocket expenses without delaying the start of therapy.
Financial Assistance – works directly with foundations and manufacturers to lessen the burden. This includes helping with co-pays, deductible assistance and dealing with the Medicare Part D “donut hole”.
Injectable Training – offers in-person training.
Compounding – pharmacists have the experience necessary to meet exact unique specifications.

**Pharma Services**
Protocol-driven, product-specific clinical programs
Clinical appropriateness reviews
Holistic medication reviews
One-on-one patient education and training
Benefit investigation, patient co-pay and reimbursement assistance programs
REMS compliance, training and education programs
Patient adherence and compliance programs to keep patients on therapy
Timely reporting and analytics from our proprietary IT system
Dedicated clinical management
Web-based referral forms for easy patient enrollment
A regionally focused sales force that has significant tenure, experience and networks
Background
Prime Therapeutics LLC (Prime) manages pharmacy benefits for health plans, employers, and government programs including Medicare and Medicaid. The company processes claims and delivers medicine to members, offering clinical services for people with complex medical conditions. Prime serves more than 21 million people. It is collectively owned by 13 Blue Cross and Blue Shield Plans, subsidiaries or affiliates of those plans. Since 2008, Prime has provided specialty pharmacy services through its Triessent® program for its Blue Plans and other clients. Triessent began transitioning clients to in 2012.

Prime Therapeutics Specialty Pharmacy has access to more than 40 limited distribution drugs that prevent or treat complex conditions such as multiple sclerosis, hemophilia, hepatitis C, cancer and rheumatoid arthritis.

Contacts
Eric Elliott - President & CEO at Prime Therapeutics
Peter Wickersham - Senior Vice President, Integrated Care and Specialty
Salveo® Specialty Pharmacy

Salveo works closely with customers, referral sources and insurance plans to facilitate the communication needed to achieve a superior level of patient care.

Salveo® Specialty Pharmacy
St. Petersburg, FL 33701
http://www.salveospecialty.com

270 First Avenue South, Suite 302
727-873-1142

Background
Salveo Specialty Pharmacy® is an independent specialty pharmacy company that provides a wide array of medications and clinical services to patients with chronic conditions, including: Organ Transplant, Stem Cell Transplant, HIV, Hepatitis B and C, Oncology, Biologics, Rheumatoid Arthritis, Dermatology, Neurology, Psychiatric/Mental Health.

Contacts
Jeff Freedman - President/CEO & Co-Founder
Nitin Patel - Senior Vice President of Operations

Patient Services
Dedicated pharmacy team member assigned to each patient
Side effects management
Adherence and compliance program
Individualized patient counseling and monitoring of complex regimens to improve outcomes
Drug interactions and duplication monitoring Insurance verification
Prior authorization assistance
Patient assistance programs
Customized medication packaging 24/7 availability of pharmacists and support team members
Fast and efficient confidential deliveries at no charge

AMlntelligence
Access Market Intelligence
Senderra Rx

Senderra RX is a disease state management Specialty Pharmacy serving Patients with Rheumatoid Arthritis, Psoriasis, Osteoporosis, and Multiple Sclerosis.

Senderra RX Pharmacy
Richardson, TX 75081
http://www.senderrarx.com

Background
Senderra RX’s highly trained staff assists Patients with all aspects of their specialty medications, coordinating with Physicians, Insurance Providers and other resources to provide Patients with the best possible care.

Contacts
Will Howard - President
Jelena Opancina – SVP of Operations

Patient Services
Senderra RX’s specialty trained Pharmacists and Technicians counsel Patients on medication usage, administration, and educate patients on potential adverse reactions. Patient coordinators and reimbursement specialists assist with any verification, benefit, enrollment or financial assistance needs.

Prescription Coordination and Fulfillment
Verification of Benefits
Pre-Authorizations with Payors
Compliance Education and Training
Medication Starter Kits
Enrollment in available support programs
Free Overnight Delivery
Refill Reminders and Scheduling
Prescription Refill Coordination with Physicians/Prescribers
Compliance/Adherence Consultations
Monthly Medication Therapy Management Program

Pharma Services
Full reporting capabilities
Targeted Pilot Programs
Focused Physician coordination and prescription administration assistance
Physician Buy/Bill Support
Local representatives
Patient enrollment in support programs, copay assistance programs, and foundation assistance programs
Senderra Rx

Senderra Rx Specialty Pharmacy announced the opening of a Flint Township-based Patient Services Center.

The new Center represents a $675,000 investment that the company made. Flint Township was chosen over competing sites in Alabama and Ohio. According to Win Purifoy, chairman for Senderra, the company chose to locate in Michigan because of the wide range of resources available to them in the region.

Senderra Rx is a disease management specialty pharmacy serving patients with rheumatoid arthritis, psoriasis, osteoporosis and multiple sclerosis. The company provides resources for patients to assist in therapy management.

Services provided at the Center will include prescription education and coordination with the fulfillment team, prior-authorization with payers, compliance education and training, and enrollment in support programs and financial assistance programs.
Smith Medical Partners

A subsidiary of H. D. Smith focused on specialty pharmaceutical distribution and services, Smith Medical Partners is equipped to supply a full range of practices with both broad and limited specialty products.

Smith Medical Partners
Wood Dale, IL 60191
960 Lively Blvd
630-227-9420
https://www.smpspecialty.com

Background
Smith Medical Partners serves the frontlines of healthcare with lifesaving pharmaceuticals and industry experience. Featuring a full line of brand pharmaceuticals, injectables, vaccines and a highly competitive generics portfolio, Smith Medical Partners is a complete distribution solution.

Specialty practices Smith Medical Partners services include:
Dermatology
Gastroenterology
Neurology
OB-GYN
Ophthalmology
Orthopedics
Primary Care & Internal Medicine
Surgery
Rheumatology
Urology

Smith Medical Partners has national distribution capabilities and provides the following services:
National distribution
Customized delivery and shipping
Product warehousing and logistics
Customer screening and registry
Cold chain distribution

Contacts
Joe Conda - President, H. D. Smith Specialty Solutions
Tim Booth – EVP
Tom Doyle - VP of Specialty Services
Smith Medical Partners

Limited Distribution

H. D. Smith announced an agreement with Cardium that it expects to be a model for future business for its recently formed specialty subsidiary, Smith Medical Partners (SMP). SMP will provide exclusive distribution and cold-chain logistics services for Excellagen (formulated bovine collagen), a wound care product approved for the management of diabetic foot ulcers and other dermal wounds. Cardium (San Diego) won approval from FDA late last year for the product, as a 510(k) medical device.

“We’re a full-service specialty distributor, licensed in all 50 states,” says Tom Doyle, VP of specialty services at SMP. “Our sweet spot, if you will, is emerging biotechs that need a flexible business model to achieve commercialization.” One example of this flexibility, he says, is a willingness to work with biotechs on their logistics issues even in clinical trials.

So-called “hub” services, involving reimbursement, patient assistance and followup care, can also be contracted for. And while such hub and logistics services are often used for specialty products with limited markets, the Excellagen commercialization ultimately could reach a quite large market—Cardium says that foot ulcers affect upwards of 15% of diabetes patients, according to CDC data (putting the patient population in the low millions).

Excellagen will have next-day delivery to physician offices nationwide through the distribution deal, says the company, which hopes to sell the product initially without an internal sales force. Doyle adds that SMP has a dedicated facility in Wood Dale, but can also tap into resources and services available through its parent, which has eight distribution centers spread across the country.
TLC Rx

Total Life Care Rx Pharmacy (TLC Rx) opened its doors in May 2008 to meet the challenges of managing patients with complicated medical conditions.

TLC Rx
Harvey, LA 70058
504-355-4191

2731 Manhattan Blvd., Suite B17
http://tlcrxpharmacy.com

Background
Total Life Care Rx Pharmacy’s (TLC Rx) staff of 2 people quickly grew to 72 people only five years later. TLC Rx is an independent community pharmacy that realizes that patients always come first. Unlike traditional pharmacies, TLC Rx offers a specialized combination of clinical expertise and customized care.

TLC Rx also offers:
Hard-to-find medications are readily accessible to patients
Patient counseling to help manage dosing, side effects, interactions, and injection training
Monthly phone calls to help remind patients that it’s time for refills to promote better patient compliance
Counseling is available for various patient assistance programs to help reduce patient expenses

Contacts
Sal Scaccia, Pharm.D - President, Louisiana Operations
Mark Landy - Director of Pharmacy
Limited Distribution

Janssen Biotech, Inc. and partner Pharmacyclics have selected the five specialty pharmacy partners in the country to have access to Imbruvica (ibrutinib), recently approved for treatment of patients with mantle cell lymphoma (MCL). Imbruvica is commercially available immediately through a limited distribution network in the US, which includes Onco360, Diplomat Specialty Pharmacy, Biologics, Avella Specialty Pharmacy and Total Life Care (TLC).

Tarceva is provided to patients through specialty pharmacies (SPs), including TLC Rx. SPs offer a comprehensive array of services in addition to product distribution.
TNH Specialty Pharmacy

TNH provides specialized and individualized medications for an array of chronic diseases.

TNH Specialty Pharmacy
Van Nuys, CA 91405
http://www.tnhpharmacy.com

15211 Vanowen St. Ste # 301
877-849-9591

Background
TNH Specialty Pharmacy is a specialty pharmacy that not only delivers specialized pharmaceuticals, but also provides a variety of alternate programs that help increase the best health outcomes for its patients. These include and are not limited to: Infusion Therapy, Nursing, Counseling, Tutorials, and most importantly Frequent Patient Follow-Ups.

Contacts
Avo Minasyan - President
Raymond Shirvanyan – Co-Founder and VP

Patient Services
Customized Patient Treatment
Free, Same Day or Next Day Delivery
Patient Education, Private Counseling and Inquiry Sessions
24/7 Access to On-Call Pharmacist and Clinical Specialists
Patient Health Status Updates and Medication Reminders via Phone, Text, or Email
Non-English Speaking Capabilities (all languages via TNH third-party company)
Starter Kits with Informational Materials about the “Do’s & Don’ts” of Your Condition
Personalized Medication Organizers for Easy Follow-Up and Management
Continual Monitoring, Evaluating, and Assessing of Patient Health and Vital Signs
Ensure Patient and Physician Are Satisfied with Patient Plan and Treatment
Limited Distribution

Tarceva is provided to patients through specialty pharmacies (SPs), including TNH Specialty Pharmacy

Calgene Corporation, developers of the REVLIMID, announced the addition of TNH Pharmacy II as a participant in their RevAssist(SM) Program with contract pharmacies. RevAssist's (sm) team of specialty pharmacies is providing a network of dispensaries throughout the US that possess the unique capabilities needed to work with doctors and patients for whom REVLIMID is the required treatment.
US Bioservices

US Bioservices is a company of AmerisourceBergen Specialty Group, a leading provider of specialty pharmaceutical products and services.

US Bioservices
Frisco, TX 75034
http://www.usbioservices.com

Background
U.S. Bioservices provides a very efficient easy portal for physicians to administer oral and self-injected products and monitor patient compliance adherence and integrate that into the patient's total care.

Contacts
Craig Miller – President
George Zula - VP, Operational Programs and Solutions

Limited Distribution
U.S. Bioservices’ business model focuses on providing complex drugs requiring high-touch patient interaction in order to maximize therapy compliance and patient education. Many of these drugs have limited or exclusive distribution, HUB models, and REMS associated with them. U.S. Bioservices’ approach combines superior customer service, database systems focused on quality and efficiency, and robust data warehousing capabilities. Through performance reporting and optimizing results, U.S. Bioservices provides insight into internal performance metrics in order to enhance customer satisfaction and outcomes. This approach results in full transparency for manufacturer and payer partners, including product turnaround, dispensing, adherence, and persistency metrics. US Bioservices partners with drug manufacturers for many types of special programs, including patient assistance programs and limited distribution.
Sources

Acce-cancer.org  
Advisory Board Company  
AIS Health  
American Health & Drug Benefits  
Becker’s Hospital Review  
Clinical Oncology  
Drug Channels  
Fierce Health Payer  
HealthLeaders  
Just Oncology  
Managed Care Magazine  
Miami Today  
New York Times  
Oncology Business Review  
Pharmaceutical Commerce  
Specialty Pharmacy Times  
Value Based Cancer Care  

AHRQ  
AMCP  
The American Journal of Managed Care  
Biotechnology Healthcare  
Company Websites  
EMD Serono Specialty Digest  
Google  
Journal of Oncology Practice  
Knowledge Source BusIntell Reports  
Medical Home Oncology  
NCBI  
Oliver Wyman  
Pharmalot  
Real EndPoints  
The Oncology Times  
Wall Street Journal